

COMPANY OVERVIEW

Meridium Inc. is the global leader in asset performance management software and services for process, power, mining and discrete manufacturing industries. Meridium's Asset Performance Management (APM) software enables a set of work processes to maximize physical asset performance, mitigate risk, and optimize cost in a business enterprise. With Meridium, companies will accelerate profitability by defining, managing, and analyzing effective asset strategies, thus increasing reliability, ensuring compliance and improving the performance of their production assets. Industry leaders such as Chevron, LyondellBasell, Marathon Oil, Anglo Platinum, and Xcel Energy rely on Meridium for enterprise wide asset performance. Meridium is headquartered in Roanoke, VA, USA, with regional offices in Houston, TX, USA; Dubai, UAE; Walldorf, Germany; and Perth, Australia.

Quick Facts:

- 880+ licensed sites
- 70+ countries
- Founded in 1993
- Privately held

MISSION

At Meridium, our mission statement is clear: Enable asset intensive companies worldwide to confidently predict and improve the performance of their production assets by providing enterprise asset performance management solutions.

SOFTWARE PRODUCTS

Meridium APM

Meridium APM software improves the performance of production assets with effective asset strategies based on best practices, rigorous analytics and plant history. Meridium APM software also aligns key performance indicators with corporate goals and provides critical analyses to decision makers about their production assets on an enterprise, plant, system, equipment, and component level.

Meridium APM software has performance-driven, goal-oriented applications which provide a platform for continuous improvement. Meridium accomplishes this by:

- Identifying critical manufacturing assets by assessing risk to environmental, safety and production targets
- Measuring performance of assets through advanced analytical and simulation techniques utilizing data from EAM or CMMS and operational sources
- Defining and establishing optimal maintenance and operational strategies for assets in EAM or CMMS and other applications
- Providing the framework and capabilities to apply best practices across the enterprise
- Ensuring continuous improvement and sustainment of best practices

With demonstrated low capital investment and rapid payback, Meridium provides an excellent investment option for improving capacity utilization, safety, process efficiency and environmental compliance.

Meridium RCMO

Meridium RCMO™ (Reliability Centered Maintenance and Optimization) is the only reliability centered maintenance solution built within the SAP NetWeaver architecture and seamlessly integrated with SAP® EAM. Because RCMO is an xApps-Certified solution, the implementation is swift and drives the creation and evaluation of asset strategies for the process, power, mining and discrete manufacturing industries. RCMO allows customers to easily evaluate their asset strategies with proven methodologies such as RCM and FMEA and quickly implement recommended changes. Companies can monitor the performance of asset strategies using

RCMO's integration to SAP® Business Information Warehouse ensures effectiveness is constantly measured, for the first time closing the loop for continuous improvement. RCMO is an SAP® Endorsed Business Solution and part of the SAP Industry Value Networks for: Oil & Gas, Chemicals, Mill Products, Mining and Utilities.

CLIENT SERVICES

Meridium's Client Services organization enables customers to realize asset performance management ROI through expert-class implementation, consulting, and training. The Client Services global team trains and educates companies on the methodologies, software and advanced analytical capabilities that ensure the greatest reliability possible and a high Return on Capital Employed. Meridium's signature I-ACTIVATE implementation methodology ensures a consistent, repeatable project execution across multiple sites for an enterprise.

Meridium Value Assurance Program (MVAP)

Meridium's Value Assurance Program is a comprehensive asset performance guidance initiative to help companies ensure that management objectives are met through software-enabled asset performance management work processes. While the overall concept - ensuring that we deliver value to our customers - is not new to Meridium, the value assurance approach represents a new way of assuring long-term client success. Meridium's Value Assurance Program helps you:

- determine your current asset performance management (APM) maturity
- identify targets for improvement
- provide ongoing roadmap to improved return on assets
- document achievement of the identified improvement opportunities

MVAP is a demonstration of Meridium's commitment to building partnerships with our customers, enabling them to deliver sustained, predictable value through improved effectiveness of their asset performance management systems.

ALLIANCES and PARTNERSHIPS

Meridium has established partnerships with leading software, technology and service providers including: Asset Performance Technologies, exida, Intergraph, Reliability Center Inc., SAP, SKF, Vesta Partners, Microsoft, Oracle and IBM Maximo, among others.

ExxonMobil Research and Engineering (EMRE) has developed an alliance with Meridium to globally market and license EMRE's enterprise equipment taxonomy. When used with the Meridium APM software, the taxonomy enables process operators to drive strategic change and lower operating costs through consistent measurement of key performance indicators, which results in improved equipment reliability.

CONTACT INFORMATION

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